



## Armando Cuevas Brun

COUNSEL

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### EXPERIENCE OVERVIEW

Multicultural attorney and business advisor with over 15 years of experience, licensed and admitted to practice as an Attorney and Counsellor at Law in Mexico, New York, and Texas.

Armando has attended business and law schools in the US, Mexico, and Canada. His expertise lies in designing and implementing complex cross-border investment structures in multiple industries throughout the USMCA region. Fluency in Spanish and English languages, cultural understanding of the region's business environments, and knowledge of both common and civil law enable Armando to advise companies and high net worth individuals to do business seamlessly across borders and industries.

Armando has experience on a broad range of high profile cross-border mergers and acquisitions, foreign investment, oil and gas, renewables, secured transactions, franchising, real estate, telecommunications, bankruptcy, financial restructurings, joint ventures, strategic associations, private equity, venture capital, corporate finance, anti-trust, banking, and finance matters, as well as corporate governance and compliance.

### REPRESENTATIVE MATTERS

- Designed investment structures for multinational food and hotel companies, including joint ventures and franchises.
- Participated in the sale of Royal Dutch Shell's ("Shell") downstream businesses, including supply, distribution and marketing businesses, in Nicaragua, Guatemala, Honduras, and El Salvador.
- Represented Shell in its joint venture with a Mexican company for the development and operation of 100 service stations in Mexico.
- Participated in the negotiations and drafting of corporate documents on behalf of an American client in a US\$100 million joint venture in Mexico in the oil and gas sector.
- Led a corporate and stock ownership restructuring of a Mexican pharmaceutical group.
- Represented multinational commodities company in the negotiations and drafting of an Engineering Procurement Contract for a refinery in Mexico.
- Representation of a private company in the structuring and negotiations of a public-private project in Tuxtla Gutiérrez, Chiapas for the construction of a processing plant of African palm oil.
- Assisted a global energy and commodities conglomerate in the disposition of assets and subsidiaries in Colombia, including resolution of several deal-sensitive issues with governmental and regulatory authorities, and several cross-border issues.
- Advised multinational companies investing in Latin America and Latin American companies investing in the United States.